SNI Webinar Recap



eVisit Transformation: Billable Medical Advice through EHR Messaging

On April 26, 2022, SNI hosted the webinar, eVisit Transformation: Billable Medical Advice through EHR Messaging, with a presenter from UCSF Health. The webinar slides and recording are available here.

Key Takeaways

Background

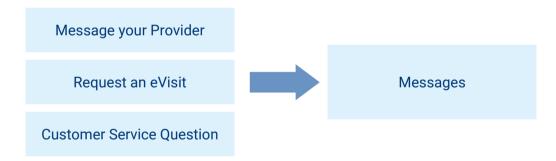
At UCSF Health, the volume of electronic health record (EHR) portal messages quadrupled in the last five years as it became a popular and convenient way for patients to get care. At the same time, the increased work burden went unrecognized and led to dissatisfaction among providers.

Billable Medical Advice Messages

In an effort to recognize portal messaging as a part of providers' workload, UCSF Health implemented a new model of billable messaging called Medical Advice Messages or "eVisits," where providers can bill portal messages if they require medical decision-making and at least five minutes of time.

Updated In-Basket Workflow

UCSF Health initially asked patients to choose what type of message they wanted to send, but found that patients had a hard time self-triaging. UCSF Health implemented a simplified approach with only one option for patients. Patients consent to potentially being billed for their messages, which are sent to a single inbox or "in-basket" that is triaged by clinic staff and sent on to the appropriate care team member or department.



Results After Six Months

- No reports of patients not seeking care due to fear of a charge
- No complaints to patient relations
- Billing inquiries/complains on par with all billable services
- No differences in utilization patterns by race/ethnicity and language, age, or payor groups
- Positive reception from patients
- Significant psychological benefit for providers

Major Implications

Although Medical Advice Messages are reimbursed for a small fraction of the reimbursement typically provided for in-person and virtual visits, the implementation of billable portal messaging is part of a larger effort at UCSF Health to pull portal messaging into providers' daytime activities and address staff burnout and well-being.